

2019-2020

# GENERAL REPORT

Grant Memorial Church

General Business Meeting  
Saturday, June 15  
10am | Small Gym



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## **GENERAL MEETING | AGENDA**

The agenda for the meeting is provided below to ensure that members are duly informed. Requests for changes or additions to the agenda are to be emailed to [deacons@grantmemorial.mb.ca](mailto:deacons@grantmemorial.mb.ca), or by contacting the church office at 204.989.6740.

### **2019 June Membership Meeting**

- Welcome
- Approve Agenda
- Present Ministry Vision
- Present 2019/2020 Annual Budget
- Vote to Approve Budget
- Present Deacon Candidates
- Elder Candidates Presented for Affirmation
- Deacon activity update
- Elder activity update
- Adjourn

## SENIOR PASTOR | VISION STATEMENT

Church Family,

Two years ago my report focused on having a preeminent love for our church; unapologetically prioritizing the needs of our faith family and in doing so, creating a culture of compassionate care that results in a contagious community.

By God's grace, I feel like we are well on our way in achieving this goal!

Last year I wrote about rebuilding our staff and structure and I am glad to report that we are close to accomplishing this objective. We have come through a season of significant transition but the dust is settling and we are now starting to focus on communicating vision and moving forward.

It's good to pause and celebrate what God has done before hitting the accelerator and driving into the future.

In October we will celebrate our 125th Anniversary as a church. This really is a celebration of God's faithfulness. As we celebrate all that God has done, this question comes to mind, "What is God getting ready to do?"

The same God that parted the waters in the past is with us today and wants to demonstrate His power in a new chapter of our church's story, a story that He is writing through us.

Habakkuk 3:2 says, "I have heard all about you, Lord. I am filled with awe by your amazing works. In this time of our deep need, help us again as you did in years gone by."

What's in store for Grant as we press on?

1. A renewed commitment to consistently, passionately and unapologetically communicate God's Word. In a day and age when entire denominations are conceding to our culture and sacrificing their biblical convictions and in doing so undermining the very foundations of our faith, we need to be diligent in elevating God's Word. We will compassionately but unashamedly communicate a biblical worldview; this is especially relevant in the areas of gender and sexuality.

2. A strategic focus on local partnerships for the purpose of gospel influence. Now that our team is in place, we can more fully engage in the accomplishing the mission of the Church. Jesus says in Acts 1:8, "But you will receive power when the Holy Spirit comes on you; and you will be my witnesses in Jerusalem, and in all Judea and Samaria, and to the ends of the earth." The first level of my vision is being the church to the church. I have already referenced this above in creating a culture of compassionate care. The second layer is being

the church to our city. Beyond our church family, God has placed each of us in unique communities within Winnipeg and surrounding areas. We believe that God desires to use each of us in our families, our neighborhoods, our schools, and our workplaces to show and share the love of Christ. As a church, we will discern what God is doing in our city and help create ministry platforms and develop strategic partnerships which serve to advance God's Kingdom. A part of this will be building bridges with communities of newcomers, with First Nations and exploring the development of a foster care initiative.

3. The third focus flows right out of the second, determine how and where God wants us to expand in our city and province. This will involve church planting and/or a multi-site model. Grant has a rich history of planting churches and I want to lead us as we discern expansion opportunities.

It's exciting to think of the possibilities!

"Now to him who is able to do immeasurably more than all we ask or imagine, according to his power that is at work within us, to him be glory in the church and in Christ Jesus throughout all generations, for ever and ever! Amen."

Ephesians 3:20-21

By His Grace,  
John

## FINANCIAL REPORT – OPERATING FUND BUDGET 2019-19

The 2019-20 ministry year is another time for us to experience God’s move. We look with great expectations towards God for those things He will do in our lives, our community, and the world at large. Our prayer is that through various acts of worship of His children including generous donations, His kingdom will come and His purpose will be established all around us. This financial budget is one part of the combined resources necessary for us to move forward in His leading as we build His kingdom, fulfill His will and bring about bountiful harvest of souls into the kingdom of our God. Just as God is faithful to provide these ministry opportunities, He is also faithful to provide every necessary resource so that we can act on those opportunities He makes available. With that in mind the 2019-20 budget is presented.

A budget is meant to be a guide for managing the day-to-day activities, ensuring that incoming funds, primarily donations, are available to support planned activities, staffing, and infrastructures. As we review actual income and expenses compared to the budget each month, we adjust for shortfalls or expand to manage surpluses. This is a process that continues throughout the year, managed by the Senior Pastor, the department leaders, the Finance Committee, and the Deacon Board.

We trust God for His provision, through you, His church.

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### THE BUDGET

This presentation compares proposed 2019-20 budget to 2018-19 budget and to 2018-19 projected year end actuals. The changes are represented as percentages. The various budget items and basis for changes are explained as the case may be.

#### **REVENUE**

##### Total revenue:

Budget 2018-19      \$2,643,197

Projected 2018-19      \$2,621,489

**Budget 2019-20      \$2,715,426**

Change                      4% increase over projected 2018-19 year end  
   3% increase over budget 2018-19

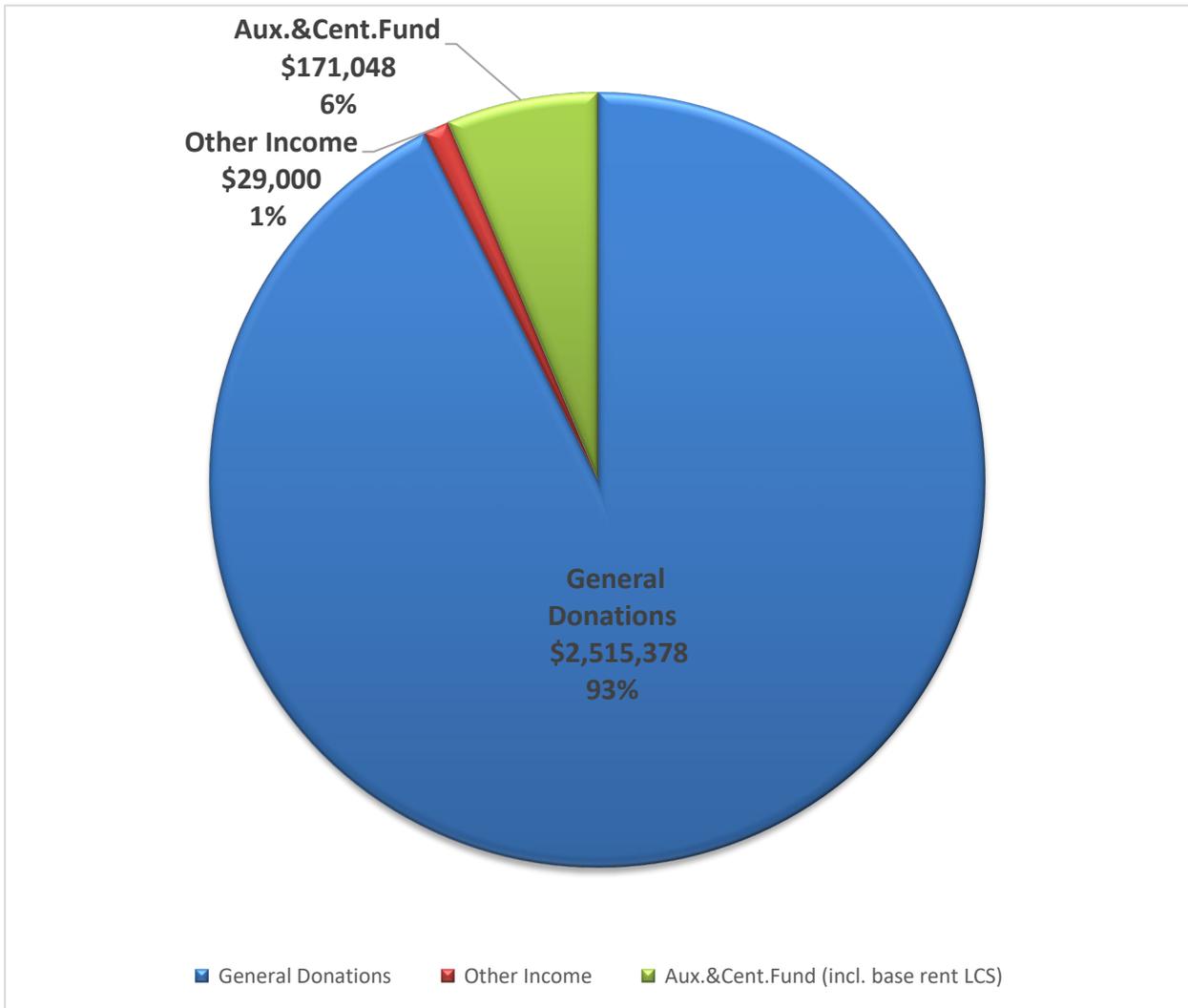
##### Donation revenue:

Budget 2018-19      \$2,467,993

Projected 2018-19    \$2,418,633    (98% of budget)

**Budget 2019-20    \$2,515,378**

Change                    4% increase over projected 2018-19 year end  
                                  2% increase over budget 2018-19



- 93% of the revenue is received in general donations, modelling historical trends.
- A 4% increase in donations is projected, based on ending the current year at 98% of budget.
- Other income includes interest and the GST rebate of 50% available to charities.
- Auxiliary and Central Fund revenue includes net base rent from Linden Christian School (LCS), Cafe operations and external rentals.

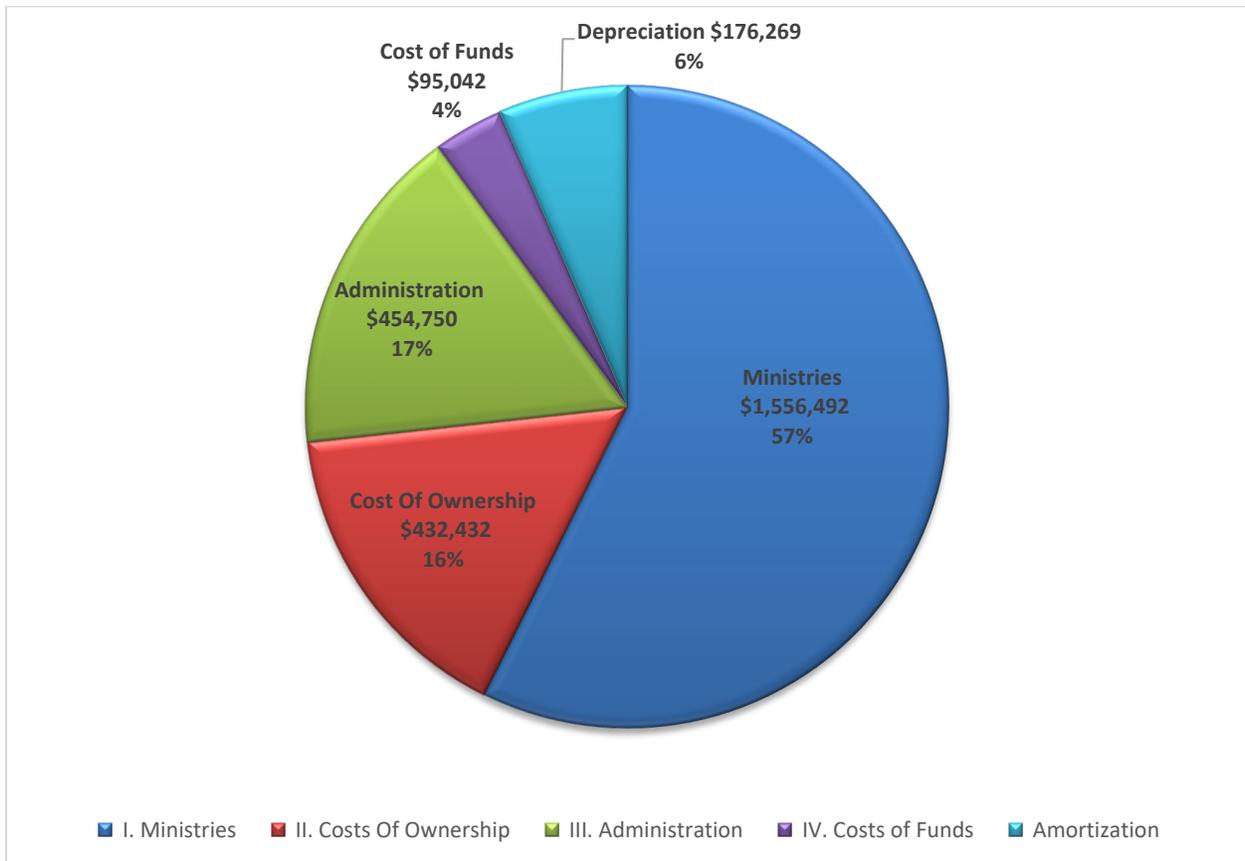
## **EXPENSES**

Budget 2018-19      \$2,639,584

Projected 2018-19    \$2,581,728

**Budget 2019-20      \$2,714,986**

Change                      5% increase over projected 2018-19 year end  
3% increase over budget 2018-19



**MINISTRIES (\$1,556,492)** – Ministry expenses include salaries, programming costs, and supported ministries (missions).

**Salaries and Benefits/Staff Development (\$1,095,155)** – includes ministry staff salaries, benefits, and staff development.

- Each year, the salary model is reviewed to determine the current positions, vacancies, and future needs.
- The 2019-20 ministry salary budget incorporates the structure in place with permanent positions, including Senior Pastor, Executive Pastor/Director of World Mission, Director of Arts & Worship, Director of Adult Ministries, Director of Family

Ministries, and Director of Pastoral Care.

- Support positions include young adult, youth and children's ministry teams, follow-up coordinator, technical management, dedicated administrative support and a newly introduced World Missions Coordinator
- The Equivalent Full Time (EFT) for Ministry Staff is 16.03 for 2019-20 compared to 15.61 for the prior year budget, an increase of 0.42.
- Cost of living increase of 2% in September is included in the 2019-20 budget, consistent with prior years

**Programming costs (\$252,657)** – Programming costs include the expenses planned for various ministry areas.

- Pulpit & Special Events (\$73,040) includes 125<sup>th</sup> anniversary, music/video licensing, livestreaming, Advent & Christmas, Celebrate Easter, Summer Kick-off and Baptism.
- Community Care (\$18,000) includes Stephens Ministry, grief care and other support materials, counselling subsidies, seniors, host teams, and premarital.
- Music Ministry (\$9,000) includes worship groups, instrumentals, and leadership development.
- Adult Ministries (\$28,800) includes resources, leadership development, events, follow-up, welcome receptions, programming, and Right now Media Access.
- Children's Ministries (\$17,517), Youth Ministries (\$21,500), and Young Adult Ministries (\$8,000) includes age-related programming, supplies, special events, missions, and leadership development.
- Christian Education (\$15,000) includes outreach, Life Learning, leadership development, and library/resources.
- Resource Services (\$33,800) includes design & typesetting, website maintenance, on-line resources, welcome packages, bulletins, and digital platforms.
- General Ministries (\$28,000) includes congregational meetings, elders and deacons' resources, hospitality, Gifts & flowers, volunteer development, and communion.

**Supported Ministries (Missions) (\$208,680)** - includes Missions Program, support for endorsed individual missionaries and organizations.

- Missions Program (\$14,500) includes program expenses, and travel.
- Organizations (\$114,500) include Baptist General Conference, Baptist General Conference Central Canada, Canadian Baptist Seminary, Special projects, short term mission subsidies, strategic partnerships, and indigenous church support. Funds are dedicated in advance to allow for timely response or discretionary as the case may be.
- Individuals and Families (\$79,680) include 18 endorsed missionaries serving with

various organizations.

**COSTS OF OWNERSHIP (\$852,028 gross; \$432,432 net)** – includes costs of operating the building such as utilities, maintenance, grounds, minor equipment, insurance, and property taxes. The gross costs are shared with LCS based on a usage formula, resulting in a net cost to Grant Memorial.

- Utilities (\$311,930) includes gas, hydro, water, and telephone.
- Building & Systems (\$415,848) includes staffing, cleaning supplies, waste removal, general repairs, HVAC repairs, fire protection, electrical, plumbing, painting, and technical supports.
  - Grounds & Parking (\$62,350) includes snow removal, gardening, tools & equipment, parking lot maintenance, roof repairs, exterior and signage maintenance.
  - Equipment & Furnishings (\$20,900)
  - Insurance (\$21,000) and Property Taxes (\$20,000)
  - Recoveries from LCS (\$419,596) are based upon the usage allocation formula.

**ADMINISTRATION (\$454,750)** – includes net administrative salaries, information technology, office & printing, advertising, audit fees, and legal/professional fees.

- Administration Salaries and Benefits (\$324,500) considers the administrative functions of finance, payroll, human resources, communications, reception and general administration. IT support position was added.
- Information Technology (\$21,000) includes computer supplies, software fees, non-capitalized hardware and IT consulting.
- Office and Printing (\$45,450) budgets include postage, office supplies, deliveries, copying & duplicating, and paper supplies. Printing budgets for all divisions have been consolidated into a central account.
- Advertising (\$8,000) includes general advertising and promotional campaigns which may include radio, print, or others.
- Fundraising (\$800) includes the cost of offering envelopes.
- Other – Audit (\$15,000) and Legal & Professional (\$40,000) includes the services of external auditor for the annual review and other legal and/or consulting fees, as needed.

**COST OF FUNDS (\$95,042)** – Mortgages of \$2.16 million will have interest costs of \$68,042 for the year. Credit card charges (\$24,000), bank charges (\$3,000)

**OPERATING SURPLUS (\$440)** – The proposed 2019-20 operating budget provides for an operating surplus of \$440.

**RECONCILIATION TO CASH (-\$2,192)** - Adding back non-cash items (depreciation) and considering mortgage principal of \$146,902, capital expenditures of \$320,000 along with refund from the city for underpass totaling \$288,000 results in a negative cash flow of \$2,192.

Capital expenditures include office renovation and HVAC replacement.

The 2019-20 budget is presented for your approval, as recommended by the Deacon Board on May 13, 2019.

In appreciation,

**Ademilola Olafusi**, *Finance Manager*

**Ken "Chopper" Wilson**, *Executive Pastor; Director, World Mission*





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A look ahead to the 2019-2020 Ministry Year